

CASE STUDY ON WORKMEN PRODUCTIVITY IMPROVEMENT

Improvement story of cost reduction by improving workmen's productivity in a mattress manufacturing company

BACKGROUND	
 The organization deployed a large number of workmen to carry out manufacturing activities 	
☐ The number of workmen was agreed upon between production,	
plant head, and HR head	
☐ These numbers evolved in due course of time and no scientific	42
study was conducted At the same time, the organization was facing stiff competition	
from the market and desperately needed to work on cost lines	_ A A A -
☐ This is where the organization approached us to provide a	₩ ⇔ •
scientific base to arrive at the number of workmen	
CUSTOMER PROFILE	
$\ \square$ A leading company in India manufacturing mattresses and comfort ac	cessories.
\square The company has six plants located across India with a corporate office	ce located in NCR
CHALLENGE	
☐ None of the sections were ready to leave any single workman althoug	th they were mostly
contractual and could be deployed as and when needed	
$\hfill\Box$ The processes were defined at the macro level while several activitie	s were being carried out on
the shop floor and were not adequately accounted for and analysed.	
☐ The efforts toward the identification and removal of non-value activition	es were minimal.
SOLUTION	
☐ Every activity within a section irrespective of value-adding or non-val	<u> </u>
For all the activities video was taken to analyze (we do have a non-dis	sclosure agreement for this)
All the activities were decoded in Excel	
☐ The concept of MOST (Maynard Operation Sequence Technique) / Cy	•
 The work content of each section was evaluated and the required numestimated 	nber of manpower
$\ \square$ Work content balancing of each operation done sequentially for the e	entire section and all
sections	
BENEFIT	
$\hfill\Box$ An average of 15~20% workmen reduction was achieved for the orga	nization
☐ Each activity was associated with the workmen	
☐ Non-value-adding activities were identified and attempted to eliminate	
 Several lean initiatives were identified and completed to make the operation more agile and smooth 	
☐ The return on investment of the project was evaluated below 3 month.	S
☐ The total group savings was estimated to be around INR 23 Mn per ye	
☐ Every section in charge became more aware of productivity concepts and was able to improve it	
further	-